

Jody Balaban, AIF

Investment Advisor Representative



Long-Term Care Insurance

Business Continuation Strategies

- Buy-Sell Funding
- Key Man Insurance

Executive Compensation Strategies

- Executive Bonus
- Deferred Compensation

Group Employee Benefit Strategies

- Health
- Life
- Disability
- Dental

Retirement Strategies

- IRA, 401k & 403B

Personal Financial Analysis

Investment Strategies

Estate Conservation Strategies

- Survivorship Life Insurance
- Charitable Giving

Frieden Wealth Management

277 Bendix Rd., Suite 500
Virginia Beach, Virginia 23452
757-531-7531 (direct)
757-340-5600 ext. 317
jbalaban@friedenwealth.com



Karen Evans
Assistant

kevans@friedenwealth.com

Jody has been a successful agent with The Frieden Agency and Frieden Wealth Management since 2004, where he quickly became a vital part of the team. He has made it his mission to bring his clients quality insurance and investment products in order to help them achieve their financial goals. Jody has been a member of the Million Dollar Round Table for several years. In order to best serve his clients, he offers a variety of financial products and services, and is dedicated to handling all business interactions with honesty and integrity.

Jody is a lifetime resident of Hampton Roads. He received his Bachelor's degree in Family Financial Planning from the University of Alabama in 2001. Outside of the office, Jody enjoys going to the beach, golfing, exercising, and spending time with his family. He and his wife, Erin, have 3 children.

As an active member of the community, Jody is involved with the Tidewater Jewish Foundation.

*Our mission is to value your **Goals** and protect your **Needs** through our professional **Guidance**.*



Securities offered through Registered Representatives of Cambridge Investment Research, Inc., a Broker/Dealer, Member FINRA/SIPC. Investment advisory services offered through Investment Advisor Representatives of Cambridge Investment Research Advisors, Inc., a Registered Investment Advisor. Each company is independently responsible for the products and services they provide. Representatives of Cambridge Investment Research, Inc. do not provide tax or legal advice in their roles as registered representatives. Cambridge and TAG Advisors and its subsidiaries are separate entities.

Diversification and asset allocation strategies do not assure profit or protect against losses.

Registered Representatives of Cambridge Investment Research, Inc., are collectively registered in the following states for the sale of securities products: AL, AK, AZ, CA, CO, CT, DC, DE, FL, GA, HI, IA, ID, IL, IN, KS, KY, LA, MA, MD, ME, MI, MN, MO, MS, MT, NC, ND, NE, NH, NJ, NM, NV, NY, OH, OK, OR, PA, RI, SC, SD, TN, TX, UT, VA, VT, WA, WI, WV and WY, and are collectively licensed in the following states to sell life insurance products: AL, AK, AZ, CA, CO, CT, DC, DE, FL, GA, HI, IA, ID, IL, IN, KS, KY, LA, MA, MD, ME, MI, MN, MO, MS, MT, NC, ND, NE, NH, NJ, NM, NV, NY, OH, OK, OR, PA, RI, SC, SD, TN, TX, UT, VA, VT, WA, WI, WV, and WY.